



CHESTER COUNTY WORKFORCE DEVELOPMENT BOARD
PA CareerLink – Chester County and United Way Financial Stability Center
479 Thomas Jones Way, Suite 500, Exton, PA
April 24, 2019
MEETING AGENDA

- I. Call to Order and Pledge of Allegiance
- II. Welcome and Introductions
- III. Public Comment on Chester County WDB Meeting Agenda Items
- IV. Review and Approve Meeting Minutes from the February 2019 Board Meeting
- V. Action Items, Discussion and Update Topics
 1. Bobby Kagel - County Administrator
 2. 2018 Financial Disclosure forms
 3. Director's Update - Pat Bokovitz
 - Program Year 2018 Updates
 - a. Title I Adult and Dislocated Worker– EDSI
 - b. Title I Youth – PathStone
 - c. EARN and Work Ready – PathStone
 - d. Hire One – Chester County Economic Development Council
 - e. Mobile Workforce Navigator – Open Hearth
 - f. Re-entry – Life Transforming Ministries
 - g. GED – Chester County OIC
 4. CareerLink Updates – Butch Urban
 - CareerLink – Financial Stability Center 5-Year Anniversary Open House on May 15th from 2 pm to 6 pm
- VI. General Updates, Announcements and Member Comments
- VII. Public Comments on Workforce Development Topics
- VIII. Adjourn

2019 Meetings

June 26th; August 28th; October 23rd; and December 11th

– All meetings are held on Wednesday at 8:30 am at the PA CareerLink – Chester County and United Way Financial Stability Center, 479 Thomas Jones Way, in Exton

Minutes

Chester County Workforce Development Board (WDB) Meeting Minutes

Date of Meeting: February 27, 2019

Location of Meeting: PA CareerLink® - Chester County
479 Thomas Jones Way, Suite 500, Exton, PA 19341

Quorum Present – Yes

Board Members in Attendance: Bill Adams, Leanne Cowdright, Joyce Chester, Commissioner Kathi Cozzone, Marybeth DiVincenzo, Jennifer Duff, Erik Gudmundson, Diana Kimmich, Jim Nichols, Maria O'Connell, Fran Pierce, Michael Reese, Chris Saello, Bill Shaw, Stephanie Sherwood, Butch Urban

Others in Attendance: Patrick Bokovitz, Jeannette Roman, Shaun Bollig, Samantha Brannen, Tracey Dougherty, Stephanie Smith, Poornima Mahesh, Trish Hennessy, Jason Foster, Adrienne Cooper, Denean Williams, Lisa Ritchie, Meghan Lynch, Patrick Hayakawa, Marybeth Ferguson.

I. Call to Order and Pledge of Allegiance

The meeting was called to order at 8:32 a.m. and began with the Pledge of Allegiance, followed by introductions. Pat reminded everyone of the participation and conflicts of interest guidelines.

II. Welcome and Introductions

III. Public Comment on Agenda

- None

IV. Review and Approve Meeting Minutes from the October 2018 Board Meeting

- Bill Adams motioned to approve the October minutes. Joyce Chester provided the second. The December 2018 Meeting Minutes were approved as they were written.

V. Action Items, Discussion and Update Topics

- 1. Director's Update
 - Financial Disclosure Forms
 - Required annually and needed each year - no exceptions
 - Due by May 1st, 2019
 - Kept in locked cabinet at DCD - reviewed by state monitor for compliance and subject to Right To Know laws
 - Even if leaving Board this year, form will be required for next year
 - New Reporting Forms
 - The Workforce Team presented an overview of the revised contractor report templates for all funded providers.
 - Customized by each provider with program deliverables
 - Provides snapshot of program's targets and completed goals
 - Budget Committee Update
 - Review of the budget handouts - Financial accountability is important. There are controls in place and fiscal reporting shows there are no current concerns.
 - 2016 funds have been closed out
 - All 2017 funds have been allocated
 - 2018 funds are still coming in

- PA DHS Redesign of the EARN and Work Ready Programs
 - Recently announced
 - Looking for greater long term employment and success
 - Deliver a more comprehensive approach to develop career paths and family sustaining wages for program participants
 - Changes would go into effect July 2020
 - Specific concerns: EARN is integrated and would affect everything
 - Commissioner Cozzone added the state is pulling a lot of local controls - it would take more taxes to deliver wrap-around services
 - WIOA state plan compliance → more tax money
 - State has done this with other programs - MATP is being affected with direct broker and state behavioral health choices
 - County still has mandate to provide but funding and control are being pulled back
 - Legislative advocacy - Commissioners sent a letter and it can be shared
- PA Workforce Development System - PA Auditor General Report
 - Pat referenced newsletter from Governor Wolf's office
 - Role of PA Workforce Development Board - state level
 - Commitment to State Board
 - Performance Evaluations
 - How State systems connect with employers
 - Development of Executive Command Center
 - Commissioner Cozzone asked that Counties be involved in the Command Center. Counties are already doing the work and it would be unfortunate to reinvent the wheel and good things already happening.
- 2. Career Awareness Updates
 - GETT - Phoenixville Middle School, March 23rd 2019
 - Registration opened 2/14/19 - technical challenge with the web site
 - 600 already registered with 170 schools represented
 - 65 expo tables: awareness and exploration for young women in STEM careers
 - Female role models - additional volunteers needed
 - Parent lounge with resources
 - Starting to collect and review long-term data - surveys with outcomes
 - What's So Cool About Manufacturing
 - 16 teams of middle school students partner with employers - 47,000 votes
 - Awards ceremony - March 6, 2019 - Penn State Great Valley
 - Schools Engaged
 - More than 1600 students engaged by 1/31/19
 - Business Education Forum
 - CCIU close skill gaps and increase focus on career pathways
 - Educator and employer participation is important
 - Make youth aware of their career and education options
 - Students collect artifacts
 - School Board connection
 - Curriculum development
 - Advocacy
 - Education Committees

- 3. CareerLink Updates
 - Coatesville Career and Job Fair - February 27th
 - 34 employers have registered
 - Potential for future fairs in Northern and Southern points of the County
 - WCU Event in September or October

VI. General Updates, Announcements and Member Comments

- Joyce Chester provided an overview of the last Addressing Barriers Committee meeting
 - Poverty Simulation 3/23/19 with Samantha Brannen as the point of contact - Re-entry component is being added based on feedback from the committee
- Career Ready Chesco is in development - following a Berks County web site model

VII. Public Comments: None

VIII. Adjourn

- Commissioner Cozzone motioned to adjourn the meeting at 9:47 A.M. Fran Pierce provided the second.

Executive/ Governance Committee

**Chester County Workforce Development Board (WDB)
Executive / Governance Committee (EGC)
Meeting Minutes – April 11, 2019**

Participating on the Conference Call:

Jennifer Duff	X	Maria O’Connell	X
Amanda Sundquist		Diana Kimmich	
Butch Urban	X	Bill Shaw	X
Jeannette Roman	X	Pat Bokovitz	X

Open Action Items and Discussion:

Action Item	Assigned To	Status	Action Item and Target Date
Membership and Financial Disclosure Forms	Pat and Jeannette	On-going updates	Amanda will provide additional direction at the April Board meeting. Pat explained the importance of completing the 2018 Financial Disclosure forms at the February Board meeting. Regrettably, we still have a couple of outstanding 2017 Financial Disclosure forms from Board members. Pat will continue follow-up with these two individuals.
CareerLink Updates	Butch	In Process	Butch updated the Executive Committee on next year’s budget at the CareerLink and the 5-year CareerLink Open House celebration on May 15 th .
Chester County Workforce Development Board – April 24 th meeting	Pat and Jeannette	Complete	Pat provided an overview of the agenda for the April 24 th Board meeting, which will provide an overview of the 2018 programming to date.
Committee Updates	Pat and Jeannette	In Process	Fran Pierce – Chair of the Council for the Workforce of Tomorrow participated on the call and provided an update to the Board on the progress of the Council for the Workforce of Tomorrow and the youth programming.
Board Orientation	Pat and Jeannette	Complete	The following Board members participated at a Board Orientation on April 3, 2019 – Maria O’Connell, Erik Gudmundson, Janet Moran, Marybeth Ferguson, Thomas Redden and Stephanie Sherwood.

Next Meeting – Tuesday, May 14, 2019 at 8 am via conference call.

Next Workforce Development Board meeting on Wednesday, April 24, 2019 at 8:30 am at the CareerLink in Exton

Fiscal Committee

PY2018 Funding (Open Grants since July 2018)		Total award	Expenses to Date	Balance	Unappropriated
<i>WIOA Adult</i>	A	\$ 520,315.29	\$ 342,186.44	\$ 178,128.85	\$ 14,279.41
<i>WIOA Dislocated Worker</i>	DLW	\$ 822,917.39	\$ 438,594.35	\$ 384,323.04	\$ 11,855.71
<i>WIOA Youth</i>	Y	\$ 643,461.18	\$ 339,271.38	\$ 304,189.80	\$ 53,458.06
<i>TANF Youth</i>	TY	\$ 213,280.00	\$ 101,473.62	\$ 111,806.38	
<i>Rapid Response</i>	RR	\$ 500,000.00	\$ 16,299.21	\$ 483,700.79	
<i>WIOA Trade Adjustment Assistance</i>	Trade	\$ 11,440.00	\$ 6,531.25	\$ 4,908.75	
<i>Business Education Partnership</i>	BEP	\$ 150,000.00	\$ -	\$ 150,000.00	
<i>Rapid Response</i>	RR	\$ 102,399.60	\$ -	\$ 102,399.60	
<i>WIOA Adult Slip Grant</i>	SLIP	\$ 19,699.72	\$ -	\$ 19,699.72	
PY2017 Funding		Total award	Expenses to Date	Balance	Unappropriated
<i>WIOA Adult</i>	A	\$ 456,645.11	\$ 448,820.60	\$ 7,824.51	
<i>WIOA Dislocated Worker</i>	DLW	\$ 672,104.51	\$ 669,120.43	\$ 2,984.08	
<i>WIOA Youth</i>	Y	\$ 568,283.16	\$ 566,692.63	\$ 1,590.53	
<i>TANF Youth</i>	TY	\$ 214,988.00	\$ 212,397.22	\$ 2,590.78	
<i>Additional Tanf Funding</i>	ATY	\$ 52,326.52	\$ 47,416.97	\$ 4,909.55	
<i>Rapid Response</i>	RR	\$ 13,944.00	\$ 13,935.92	\$ 8.08	
<i>Rapid Response</i>	RR	\$ 339,086.00	\$ 192,478.00	\$ 146,608.00	
<i>Stratgic Initiative - Reemployment</i>	SI-REM	\$ 246,000.00	\$ 159,057.99	\$ 86,942.01	

<i>WIOA Youth - Teacher in the Workplace</i>	TIWP	\$ 50,000.00	\$ 25,688.66	\$ 24,311.34	
<i>Business Education Partnership</i>	BE	\$ 150,000.00	\$ 82,778.54	\$ 67,221.46	
<i>ITAG Next Gen IP</i>	IP	\$ 75,000.00	\$ 7,120.06	\$ 67,879.94	
<i>MACCDC Next Gen IP</i>	IP	\$ 75,000.00	\$ 12,941.94	\$ 62,058.06	
<i>WIOA Adult Slip Grant</i>	SLIP	\$ 9,193.12	\$ -	\$ 9,193.12	
As of 3/31/2019	Total	\$ 5,906,083.60	\$ 3,682,805.21	\$ 2,223,278.39	

PA CareerLink Operators/ Partners



Join us at our Open House to help celebrate our 5 Year Anniversary!

**Wednesday – May 15, 2019
2 pm to 6 pm**

Employers

Meet with our Business Services Team to understand how we can assist your organization with your recruitment and staffing needs. Information will be made available regarding On-the-Job Training initiatives, Tax Credit and Federal Bonding Programs, Job Postings On-Site Recruitment events and much more.

Job Seekers

Meet with our partner organizations to gain a better understanding of our workforce development and financial stability center based services. Information regarding Individual Training Account grants, Job Seeker Workshops, Navigation & Financial Stability-based and Supportive Services will be available.

Community Organizations

Never been to our site before? Come meet staff from our 14 partner organizations and come away with a better understanding of our services and how to refer clients to various programs. Information regarding partner opportunities will also be available.

PA CareerLink® - Chester County
and United Way Financial Stability Center
Oaklands Corporate Center | 479 Thomas Jones Way, Suite 500 | Exton, PA 19341



PY 2018 Monthly Local Workforce Data and Office Statistics

	Total PY 2017-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Total PY 2018-19
New PA CareerLink® Participants	6,280	412	370	276	404	340	354	504	402	329				3,391
New PA CareerLink® Participants (via UC)		13	79	83	112	93	70	118	72	116				756
New PA CareerLink® Employers	163	14	14	11	19	20	14	14	12	9				127
New Job Orders	5,618	472	600	461	655	504	509	606	483	662				4,952
Job Order Referrals	11,168	984	862	786	798	700	708	829	699	927				7,293
In-Person Visits @ CareerLink	18,647	1,520	1,564	1,208	1,565	1,056	1,000	1,325	1,245	1,491				11,974
Welcome Center Attendees (begin July 2018)	694 (PACUJWFSC Orientations)	30	35	19	18	19	17	54	39	47				278
PREP Orientation Call-In's	3,208													0
PREP Orientation Attendees	1,449													0
RESEA Orientation Attendees (begin August 2018)			64	71	107	78	63	91	77	98				649
Workshop Attendees	2,353	167	160	273	340	135	113	196	138	251				1,773
Recruitment Events and Job Fair Attendees (Tracking began 10/2017)	569	72	3	4	70	194	4	8	228	30				613
UC Courtesy Phone Users	3,360	359	171	86	74	134	185	289	144	128				1,570
Monthly Unemployment Rate (Seasonally Adjusted)	3.35% (monthly average)	2.9%	2.9%	3.1%	3.3%	3.1%	3.3%	2.8%	2.8%	TBD				
# of Persons Unemployed in Chester County	9,375 (monthly average)	8,200	8,200	8,800	9,300	9,000	9,400	8,000	8,000	TBD				
# of Person Employed	270,833 (monthly average)	273,500	273,300	273,500	274,100	275,600	276,700	275,500	277,300	TBD				
		July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	

Seasonally Adjusted

Total employment and unemployment vary throughout the year. For example, higher unemployment in January and February isn't uncommon because of work in agriculture, construction and other seasonal industries slowing down. Also, both employment and unemployment

PY 2018 Workshop and Event Attendance

WORKSHOPS	Facilitator	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Total
LinkedIn - How to Network in a Digital Age	BWPO	9		12	9									30
Lose the Sugar, Gain Your Health	CCHD			5										5
Living Healthier 101 - Sleep, Stress, Stay Active	CCHD			4										4
Wellness Apps	CCHD	12												12
Life Safety Skills 4 1 1	CCHD				cancelled			5						5
Focus on Your Best Self Wellness Series	CCHD													0
Skin Cancer Prevention	CCHD		cancelled											0
Make the Most of Job Fair (Evening Workshop)	S.Smith								6					6
Resume Writing & Job Search	CCL	12	8	15	16	15	8	11	11	8	12			116
Know Before You Go: Tips	CCL	3	5	6	8	5		9	5	5				46
Learning Express Library	CCL	9	1	1	7	cancelled	no show							18
Health 101	Chesco Hosp								4					4
Are You At Risk for Diabetes?	Chesco Hosp					4								4
Success In the Job Search	Dan Murphy						7							7
Employment Job Search Motivation Workshops	Coach D	10	10	9	18	6								53
Creating an Attitude of Success Workshop	Coach D				13									10
So - What Interview Workshop	Coach D				10									10
Workplace Soft Skills Workplace	Coach D				10									10
Staff Development Trainings	Coach D	7				2								9
Job Seeker Disability Disclosure Workshop	State									2				2
STaRT Today Retire Tomorrow	State							10						10
I Have An Interview, What's Next?	Harris									cancelled				0
Employer Training - Sexual Harassment in Workplace	Crine Victims Center			7										7
LinkedIn for Beginners Getting Started	EDSI													0
Time Management & Job Search	EDSI	5		9		8		7		16				45
Cut Your Job Search by 50%	EDSI	15		14		12		3		6				50
Resume Revival	EDSI	6	4	18	24	12	18	16	19	23				140
Ace the Interview / also CCIU students	EDSI	5	3	11	12	11	10	14	4	12	8			90
Business Communications/Skills Workshop	EDSI	3		6		1			cancelled					10
Modern Interviewing Workshop	EDSI	9	17	16	23	12	7	13	2	8				107
Bridging the Skills Gap	EDSI		16		5		5		5					31
Overcoming the Age Barrier	EDSI		13		11	8			24					56
Market Yourself	EDSI	5	4	18	14	10	14	16		22				103
Cover Letter Writing Workshop	EDSI	8	6	7	20	6	3	9	5	12				76
Finding Your Fit	EDSI		18		8		11		3		9			49
Conflict Resolution	EDSI	11		3		6		6		10				36
Workshop Provided to CCIU Youth	EDSI				10									10
Understanding Skills/TORQ	EDSI							4						4
Assessment and Personality Test	EDSI		20	2	10		9		5					46
Navigating Labor Exchange Site	EDSI								2	1				3
Resume Critique - Evening Workshop	EDSI							8						8
Coping...Job Loss/Managing Emotions of Job Loss	FSCC	2	1			4	2	8	4	4				25
Mock Interviews Evening Workshop	Manpower							7						7
PA Clean Slate Workshop	Legal Aid							17		15				32
Legal Rights&Unemployment Compensation	Legal Aid			1										1
Custody & Support Workshop	Legal Aid		1											1
Resume Writing 101	Monarch		5						4					14
Living On A Little: How the FSC Can Assist You	Open Hearth	9		5		4		5		7				30
Start Today Retire Tomorrow	Labor & Industry							10						10
CCIU Workshop for Youth (10.20)	CCIU				10	3								13
Delco Community College Info Session	DCCC				15	3	6							24
OVR Community Information Session	OVR			4										4
Employer Panel Event for Job Seekers	PACL - WDB			29						27				56
CPR/AED Certification Training	PathStone			21						3				24
MCHC Health Insurance Gathering (10.11)	MCHC				70									70
Fundamentals for Starting Your Own Business	SCORE	15		14		11		18		14				72
Leadership Chester County	United Way			36										36
Conflict Resolution In Stressful Times	UWFSC	13												13
Free Tax Preparation Services	VITA								35	56				91
Tutor Training - Volunteer English Program	VEP				17									17
		JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	
Total		168	132	273	340	135	113	196	138	251	29	0	0	1772

1772

Orientation - RESEA & Welcome Ctr	Facilitator	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Total
RESEA	BWPO	0	64	71	107	78	63	91	77	98				649
Welcome Center/Orientation	EDSI	30	35	19	18	19	17	54	39	47				278
Total		30	99	90	125	97	80	145	116	145	0	0	0	927

927

Recruitment Events and Job Fairs	Facilitator	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Total
On Site Recruitment Events (aggregate)	PACL	14	3	4	11	2	4	8	3	30	9			88
Coatesville Job Fair Nov and Feb (seekers & employers)	PACL					192			225					417
Seasonal Hiring Fair 10/24/18	PACL				30									30
Customer Service Job Fair 10/10/18 (4:30 - 7:00)	PACL				29									29
Manufacturing Industry Job Fair 7.25.18	PACL	58												58
Total		72	3	4	70	194	4	8	228	30	9	0	0	622

622

updated 4.5.2019 CMM

Addressing Barriers Committee

Chester County Workforce Development Board (WDB)

Addressing Barriers Committee Meeting Minutes

February 26, 2019 3:00PM at PA CareerLink Chester County

Attendance:

Melanie Weiler (KACS)		Jeannette Roman (DCD/WDB)		Yajaira Jimenez-Alarcon (Pathstone)
Lindsey Dougherty (CC MH/IDD)		Samantha Brannen (DCD/WDB)		Joyce Chester (CC-OIC)
Donna Brown (CC Adult Probation)		Butch Urban (PA CL)		Kate Uhler (Constellation Network)
Paige Fuss (EDSI)				

AGENDA TOPICS/DISCUSSION POINTS:

Samantha led introductions and began the meeting at 3:13p.m.

Minutes from the previous meeting were approved by Jeannette Roman and Paige Fuss.

Poverty Simulation Discussion:

- The Southern Chester County Opportunity Network is hosting a Poverty Simulation on March 23, 2019.
- Group wants the simulation to better reflect the Chester County community
- Ideas for modifications or additions:
 - Taking a break during the first “weekend” to debrief and make sure everyone is following along with the concept
 - Roaming volunteer who can act as 211 because simulation does not account for phone calls to agencies or this community resources
 - Maybe renaming some of the stations to more accurately reflect the services, including the Financial Stability Center to specifically mention the Mobile Workforce Navigator
 - Adding 1 or 2 families to the simulation who are experiencing reentry
- Samantha asked the group about the Train The Trainer model for the simulation so it could be conducted around the County with other facilitators

Open Discussion:

- Joyce shared information about SOAR at OIC for youth (18-24) who are reentering after incarceration
- Butch shared information about the Coatesville Job Fair on 2/27/19. There are discussions about a Southern Chester County job fair as well in the future
- Butch also shared that the CareerLink will be in the Exton location for 5 years in May so there is an open house being planned for that month
- Samantha recommended reentry as the next topic for the committee with the new SOAR program and the introduction of Donna Brown with WRAP to the group.

#.	Action Items/ Follow up:	Member assigned to:
1.	Report back to group on poverty simulation; how the additions worked	Samantha Brannen
2.	Invite re-entry programs to next meeting for presentations	Samantha Brannen

Meeting Adjourned: 4:11pm

Next Meeting: April 17 at 3:00 pm at PA CareerLink- Chester County

Council for the Workforce of Tomorrow



March 2019

Outreach for Career Corps

Career Corps staff is currently enrolling both In-School and Out-of-School-Youth. During the month of March, 3 youth enrolled in the Career Corps program. With the PY 2017 carryover participants, the Career Corps total active enrollment stands at 135. During the month of March, 5 participants were exited. There are a total of 50 students in follow-up status.

- Staff has increased outreach efforts within the Chester County business community to increase program awareness and familiarize local employers with the Career Corps program. As a result of this outreach, internship and employment opportunities have opened for participants.
- Orientation has continued to take place weekly for eligible individuals. Every Monday, staff has expected between 2 and 4 orientation attendees. All staff continues active outreaching to area youth with a specific emphasis on Coatesville, West Chester and the Kennett Square area. Staff continues to outreach at least twice per week. We will continue to aggressively outreach in the community as well as providing incentives for youth who make referrals.
- PathStone has enrolled 44 new participants during PY 2018. This, in combination with carryovers from 2017 makes our total enrollment 135 for the current year.

Enrollment/Participation status

Staff continues to provide one-on-one tutoring, counseling and relevant trainings in order to keep participants engaged. In order to ensure participant skills gains, staff works one-on-one with students on Key Train, National Retail Federation Basics, resumes and cover letters as well as financial literacy training.

- On a daily basis Career Corps hosts 15-20 participants. Other participants are employed or enrolled in various training programs both secondary and post-secondary.
- 25 youth reside in Coatesville zip code 19320.
- 5 youth reside in West Chester zip code 19382.
- 3 participants continued successful work experiences at their Paid Work Experience sites. Of the 3 participants, 1 has successfully completed her project and 2 have continued to work effectively.

Training Initiatives for March 2019

Staff works daily with students to ensure academic and career success. Staff and leadership have worked in tandem to create a monthly classroom schedule that includes STEAM activities, workforce readiness training and customer service skills training on a daily basis. The classroom experience at Career Corps is both educational and technological. Students have been enthusiastic about attending program as well as gaining new employability skills. We have continued to utilize the classroom calendar to ensure enthusiastic participation. Staff regularly assesses participants to ensure steady career pathway progress.

- 3 students earned a Microsoft Digital Literacy certificate.
- 10 students have continued National Retail Foundation training. After this training, students will receive a nationally recognized certificate in customer service.
- 2 students have obtained their High School diploma.
- 8 students are participating in the High School diploma program.
- 5 students are participating in the GED program.
- 1 student has obtained their GED.
- 1 student has completed A+ Computer Networking Technician at DCCC.

Apprenticeships

- PathStone is utilizing existing relationships with local partners and Philadelphia Works in order to develop startup apprenticeship programming in the healthcare field. Career Corps staff is currently screening potential candidates for tentative placement at Devereux in Direct Support Professional positions. Staff met with Devereux to implement pre-apprenticeship programming at Career Corps and has begun the recruitment process.

Workforce Integration Committee

Extended Hours Foot Traffic

Date	Event	Attendance	Notes
September 12 th	CPR/AED Certification	9 attended	Training provided by PathStone Corporation staff
September 12 th	OVR Information Session	3 attended	Presentation by OVR staff
September 26 th	Employer Panel Event	27 job seekers attended	3 Employers on Panel <ul style="list-style-type: none"> • Vanguard • Express Pros • USSC Group
October 10 th	Customer Service Recruitment Fair	29 job seekers attended	10 Employers Participated
October 24 th	Seasonal Hiring Fair	21 job seekers attended	11 of 12 Employers Showed
November 14 th (off-site)	Coatesville Job and Career Fair	150 job seekers 36 employers	34 Employers Confirmed Event to take place at CCIU Gordon Early Literacy Center - Coatesville
November 28 th	DCCC Information Session	3	10 total customers
	UWFSC Making Your \$ Work	5	
	MCHC	2	
January 9 th	Financial Resolution	10	13 total customers
	TORQ Workshop	3	
January 23 rd	Resume Critique	7	12 total customers
	Mock Interview	5	
February 13 th	VITA Tax Prep	2	5 total customers
	Making Most out of Job Fair	3	
February 27 th	Coatesville Job Fair	170+ Job Seekers 30 Employers	Event to take place at CCIU Gordon Early Literacy Center - Coatesville
March 13 th	VITA Free Tax Prep	2	Not Interested in Continuing Late hours due to lack of interest

Extended Hours Foot Traffic (continued)

March 13 th (cont'd)	Job Seeker Disability Disclosure (OVR)	0	No registrants
	PA Clean Slate	15	Partnered with Legal Aid
March 27 th	Employer Panel Event	27	+ 4 panelists

Integration Meeting Information March 13, 2019

1. Performance

- a. Enrollments – 101
- b. Trainings – 1 Trade/OJT, 52 DW ITAs, 30 Adult ITAs
- c. Placements – 73
- d. Adult Average Placement Wage - \$27.17
- e. Dislocated Worker Average Placement Wage - \$27.62

2. Employer Events

- a. **U. S. Census Recruitment** – January 22, 2019
- b. **Bridgestone Recruitment** – January 22, 2019
- c. **U. S. Census Recruitment** – January 29, 2019
- d. **Stonemor Recruitment** – February 7, 2019
- e. **Coatesville Career Fair** – February 27, 2019
- f. **Adecco/CTDI Recruitment** – March 4, 2019
- g. **U. S. Census Recruitment** – March 7, 2019
- h. **Paul Davis Restoration Recruitment** – March 12, 2019

Upcoming Recruitment Events: SAS Retail (3/14), Lilly Pool & Spa (3/18), U. S. Census 2020 (3/19), Ranstad (3/20), Express (3/21), and U. S. Census 2020 (3/27)

Success Story

Patricia

Patricia had been working in real estate finance for several years. She was laid off in August 2018 as a result of consolidation within her company. Following her lay off, Patricia applied for unemployment benefits and registered for a RESEA orientation at the CareerLink. She worked on an employment plan with CareerLink specialist Ken Costello. As Patricia job searched, she began to realize that her office skills were out of date. Patricia remembered hearing about the Individual Training Account program during her RESEA orientation. She reached out to Ken for more information and Ken connected her to Paige Fuss. Paige helped Patricia research local training providers and she landed on Springhouse Education. Patricia was approved for funding for the Microsoft Office Specialist program and completed her courses over the Fall of 2018. After obtaining her certification in February, she landed a full-time job as a staff accountant with Pedante and Company Inc. in West Chester, PA. She earns \$36.50/hour.



FSC Accomplishments and Results Report

(Reporting Period: July 1, 2018-Feb 28, 2019)

Summary

- **154** consumers received **core** navigation and/or financial coaching services **31 new full 123 brief**
- **186** consumers received **core** individual and group counseling
- **210** consumers received **support** services
- **205** consumers received Financial Stability Center sponsored **educational** services
- **TOTAL: 755 served/units of service**

CORE SERVICES - Services include: Navigation, Financial Coaching, and Counseling Services

Navigation, Financial Coaching

- **123** consumers received brief navigation services
- **31** consumers received full financial coaching/navigation services

Of the 31 full service consumers:

Goals – Increase income, decrease debt, increase savings and/or assets

- **6** consumers increased income through gaining employment
- **2** consumers decreased debt
- **2** consumers increased savings

Counseling

- **74** consumers were provided individual as well as Group Counselling
- **18** group therapy sessions (EARN, CareerCorps and Job Loss) were conducted serving **50** unique consumers
- **48** new consumers were served through individual and group counseling

SUPPORT SERVICES - Services include health insurance enrollment assistance, family benefit enrollment assistance (SNAP, Medical Assistance, CHIP, etc.), legal clinic, tax preparation services)

- **23** consumers received health insurance enrollment information regarding options
- **143** consumers enrolled in family benefit programs (SNAP, CHIP, MA, etc.)
- **9** consumers received personal legal guidance for civil legal matters to address criminal record pardon, family matters and/or unemployment compensation rights
- **35** consumers received free tax preparation services; yielding **\$67,961** in tax returns and **12** consumers received Earned Income Tax Credit

WORKSHOPS AND EDUCATION - Services include: financial education information, resume writing, job search and health and wellness information

- **18** consumers increased knowledge about civil law matters (PA Clean Slate Law)
- **19** consumers received information about how un and under employment can impact one's health, along with strategies for self-care
- **121** consumers received job search and employment related resources and information
- **25** consumers received budgeting tips (Living on a Little & Finances for a Lifetime)
- **22** new English language learners learnt about the art of small talk

Anything New:

- Launch of VEP's first writing zone for Early English learners starting March

Program Reports

Chester County Workforce Development Board

Contractor Report

2018-2019

Provider:	Educational Data Systems, Inc.
Contracted Program:	Title I Adult & Dislocated Worker
Contract/Amendment Amount:	\$ 766,008

Title I WIOA Goals	Goal	Quarter 1			Quarter 2			Quarter 3			Quarter 4			PY 18 Total	Result
		Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
Adult Employment Placement	N/A	2	8	1	2	1	4	1	0	1				20	
Adult Employment (2Q after Exit)	73%							57%	50%	67%				58%	Ongoing
Adult Employment (4Q after Exit)	70%							50%	33%	67%				50%	Ongoing
Adult Median Earnings (2Q after Exit)	\$5,300							\$3,280	\$2,675.20	\$6,640.00				\$4,198	Ongoing
Adult Measurable Skill Gains	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Adult Credential Attainment Rate	55%							100%	86%	100%				95%	Goal Met
Dislocated Worker Employment Placement	N/A	4	9	5	11	6	7	10	6	2				60	
Dislocated Worker Employment (2Q after Exit)	75%							71%	100%	100%				90%	Goal Met
Dislocated Worker Employment (4Q after Exit)	76%							100%	80%	100%				93%	Goal Met
Dislocated Worker Median Earnings (2Q after Exit)	\$7,300							\$5,000	\$7,691.20	\$4,800.00				\$5,830	Ongoing
Dislocated Worker Credential Attainment Rate	57%	%						83%	N/A	100%				92%	Goal Met
Dislocated Worker Measurable Skill Gains	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Six Month Retention	50%							64%	80%	83%				76%	
Average Hourly Rate	\$15.00	\$34.40	\$30.66	\$23.67	\$25.74	\$25.68	\$26.91	\$26.61	\$36.14	\$21.32				\$27.90	Goal Met
Employer Engagement	Goal	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	PY 18 Total	Result
Number of New Employers engaged	144	24	12	13	25	29	2	35	12	25				177	Goal Met
Number of New Job Orders in CWDS	N/A	376	409	398	568	452	413	546	428	589				4179	
Repeat Employer Services Rate														0	Pending
Employer Penetration Rate														0	Pending
Program Goals	Goal	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	PY 18 Total	Result
Number of New Enrollments		1	10	17	16	18	6	20	12	9				109	
Number of Coatesville Residents served		1	1	4	2	5	3	2	4	0				22	
Number of Welcome Center participants		28	41	28	18	21	17	54	39	47				293	
Number of workshops facilitated		9	9	9	9	9	9	10	11	11				86	
Number of community awareness events		1	3	0	0	1	0	0	1	0				6	
Number of ITA participants trained		23	29	4	3	10	3	6	11	11				100	
Number of OJT participants trained		0	0	0	0	0	0	0	0	0				0	

Previous six month retention:

Jul: 5
Aug: 3
Sep: 5
Oct: 6
Nov: 0
Dec: 2

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Stephanie Smith	srsmith@chesco.org
CC:	
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org

Referral Sources:		

**Chester County Workforce Development Board
Contractor Report
2018-2019**

Provider:	Pathstone Corporation, Inc.
Contracted Program:	Career Corps
Contract/Amendment Amount:	\$285,000
Contract Term:	July 1, 2018- June 30, 2019

WIOA Youth	Goal	Quarter 1			Quarter 2			Quarter 3			Quarter 4			PY 18 Total	Rate	Result
		Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun			
Youth Employment Placement	33%	1	2	5	5	9	4	1	2	0				29	21.5%	Ongoing
Youth Employment (Second Quarter after Exit)	70%							N/A	N/A	N/A				0		Ongoing
Youth Employment (Fourth Quarter after Exit)	62%							N/A	N/A	N/A				0		Ongoing
Youth Average Hourly Earnings	\$10.00	\$0.00						\$9.01	\$10.00	\$10.00				\$10		Ongoing
Youth Measurable Skill Gains	N/A	8	3	6	5	6	4	5	3	3				43		Pending
Youth Credential Attainment Rate	75%	0	0	26	5	4	1	1	1	7				45		Ongoing
Employer Engagement	Goal	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	PY 18 Total	Rate	Result
Number of New Employers Engaged	N/A	15	6	5	10	9	4	5	5	12				71		Ongoing
Number of Career Corps employer events held	N/A	2	2	2	4	3	1	1	2	2				19		Ongoing
Effectiveness in Serving Employers	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0		Pending
Program Goals	Goal	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	PY 18 Total	Rate	Result
Number of Carryovers (PY 17 to PY18)	N/A	91												91		
Number of New Enrollments	70	8	3	6	6	6	4	5	3	3				44		Ongoing
-Newly enrolled In School Youth	25%	0	0	0	0	0	1	1	0	0				2	1%	Ongoing
-Newly enrolled Out of School Youth	75%	8	3	6	6	6	3	4	3	3				42	95%	Goal Met
Coatesville Residents Served	N/A	4						24	25	25				24		
West Chester Residents Served	N/A	1						3	4	1				9		
Number of Youth dually enrolled with partners	N/A							4	4	0				8		

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Tracey Dougherty	tdougherty@chesco.org
CC:	
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org
Stephanie Smith	srsmith@chesco.org
Samantha Brannen	sbrannen@chesco.org

Referral Sources:	
Outreach	
Valley Youth House	
Kennett Consolidated	

Narrative:
 During the month of March, 3 new students were enrolled for a total PY2018 enrollment number of 44. 5 students were exited. All enrolled students are pursuing certifications and or GED/HSD to assist in gaining unsubsidized employment
 7 students are pursuing a GED
 1 student obtained a GED
 1 student successfully completed a PWE and 2 others are continuing successfully
 7 students are participating in the high school diploma program and are expected to complete in the next quarter.
 1 student obtained an A+ Computer Networking Technician Certificate
 3 students obtained an MDL Certificate

**Chester County Workforce Development Board
Contractor Report
2018-2019**

Provider:	Open Hearth
Contracted Program:	Mobile Workforce Navigator
Contract/Amendment Amount:	\$72,000
Contract Term:	July 1, 2018- June, 30, 2019

Program Goals	Goal	Quarter 1			Quarter 2			Quarter 3			Quarter 4			PY 18 Total	Result
		Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
Number of new Full Service participants enrolled in CWDS	30	1	1	2	4	3	0	4	1	2				18	Ongoing
Total number of Brief Services participants	150	12	12	10	10	14	11	20	10	12				111	Ongoing
Number of returning participants (Brief and Full)	125	15	11	13	13	12	6	21	9	5				105	Ongoing
Number of new participants receiving needs related payments	10	2	0	2	2	0	0	3	0	3				12	Goal Met
Number of new Full Service participants entering employment at exit	15	1	2	0	0	1	1	1	0	1				7	Ongoing
Number of new Brief Services participants entering employment at exit	15	1	3	3	4	3	3	1	1	3				22	Goal Met

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Tracey Dougherty	tdougherty@chesco.org
CC:	
Stephanie Smith	srsmith@chesco.org
Samantha Brannen	sbrannen@chesco.org
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org

Referral Sources:	
Coatesville CCH	2 full service
Coatesville Library	0
KACS	5 full services
Kennett Library	1 full service
Les Segarnik's class/P	2 full services
PACS	0
Self	3 full service
Family	
Other	5 full services

Site	Full	Brief	Returning
Coatesville CCH	3	17	6
Coatesville Library	0	20	47
Kennett Library	2	11	2
KACS	0	20	21
Oxford Neighborhood Services	0	2	2
PACS	0	2	2
Phoenixville Library	2	37	14
Other	0	2	3

Narrative:

One full service and one brief service customer reported achieving full time employment in March. Two brief service customers achieved part time employment, and one customer was assisted in registering for RESEA. Outreach this month included a session at Oxford Neighborhood Services on 3/11 and the Southern Chester County Opportunity Network Poverty Simulation in West Grove on 3/23. The MWN also participated in planning sessions for the *Great Job, Mom!!* Single Mothers Conference in April and the Coatesville Cross Systems meeting.

Customer Stories:

- 1) M.R. was seen at the Coatesville Center for Community Health (CCCH) in February. After graduating from West Chester University with a bachelor's degree he found himself working as a crew member at Wendy's for several months. M.R.'s former manager had seen the MWN a few weeks before, and she accompanied M.R. to CCCH. A PA CareerLink account, resume, and plan for searching for employment were created. During a follow up call M.R. noted that he began a full-time opportunity in Malvern as a QA tester due to the MWN's help and encouragement.
- 2) J.J. recently moved from a domestic violence shelter into southern Chester County. She relies on friends for transportation and was therefore unable to travel to Exton for services at CareerLink. J.J. was not comfortable with computers and had an incomplete resume. The MWN assisted J.J. in updating her PA CareerLink account and resume, and job searches based on possible housing options were demonstrated. With this help from the MWN, J.J. was able to achieve full-time employment in an overnight stocker position at a retail store. J.J. noted this enables her to learn about her new community during the day and learn to stand on her own.

**Chester County Workforce Development Board
Contractor Report
2018-2019**

Provider:	Life Transforming Ministries
Contracted Program:	Work 1st- ReEntry
Contract/Amendment Amount:	\$45,000
Contract Term:	July 1, 2018 - June 30, 2019

Adult	Goal	Quarter 1			Quarter 2			Quarter 3			Quarter 4			PY 18 Total	Result
		Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
Adult Employment Placement	N/A	1	0	4	5	0	0	0	0	2				12	
Adult Employment (Fourth Quarter after Exit)	70%	0	0	0	0	2	0	0	0	1	2			5	Ongoing
Average Hourly Rate	\$13.00	\$13.00		\$14.00	\$12.00			\$0.00		\$13.50				\$10.50	Ongoing
Employer Engagement	Goal	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	PY 18 Total	Result
Number of New Employers Engaged	N/A	1	1	1	1	1	0	1	0	0				6	
Number of Job Order Referrals	25	0	0	0	0	0	0	0	0	0				0	Ongoing
Program Goals	Goal	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	PY 18 Total	Result
Number of New PA CareerLink Profiles	50	0	0	0	0	0	0	0	1	0				1	Ongoing
Number of participants receiving Basic Career Services	50	1	0	5	1	2	0	2	4	5				20	Ongoing
Number of Individualized Career Services referrals	25	0	0	1	1	1	0	0	0	0				3	Ongoing
Number of referrals to UWFSC services	15	0	0	0	0	0	0	0	0	0				0	Ongoing

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Samantha Brannen	sbrannen@chesco.org
CC:	
Stephanie Smith	srsmith@chesco.org
Tracey Dougherty	tdougherty@chesco.org
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org

Referral Sources:		
Adult Probation		

Narrative: In February a total of 3 partner referrals and 5 other contacts were received. A total of 7 intakes were scheduled. 5 intakes were completed, 1 was a no show, and 1 was cancelled.

**Chester County Workforce Development Board
Contractor Report
2018-2019**

Provider:	CCEDF
Contracted Program:	Hire One
Contract/Amendment Amount:	\$135,000
Contract Term:	07/01/2018-06/30/2019

Program Goals	Goal	Quarter 1			Quarter 2			Quarter 3			Quarter 4			PY 18 Total	Result
		Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
Number of New Employers Engaged	250	49	37	46	100	29	54	131	71	84				601	Goal Met
Number of job seeker board presentations	15	1	0	1	1	1	0	1	0	0				5	Ongoing
Number of working Taskforce Meetings	3	0	1	0	0	0	1	0	0	1				3	Goal Met
Number of Conferences/ Networking sessions	3	0	0	0	0	0	1	0	0	1				2	Ongoing
Number of Employers linked to training and hiring opportunities for dislocated workers, veterans, and job seekers with barriers to employment	25	0	7	3	1	2	17	1	7	12				50	Goal Met
Number of Employers participating in Hire One/Refer One resume sharing	20	0	0	1	0	0	0	0	24	0				25	Goal Met

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Stephanie Smith	srsmith@chesco.org
CC:	
Samantha Brannen	sbrannen@chesco.org
Tracey Dougherty	tdougherty@chesco.org
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org

Narrative:

Hire One Employer Engagement & Outreach Events:

- Hire One met 41 Job Seekers and Coached 10 Job seekers.
- We discovered that 2 Hire One job seeker landed a job in March.
- Hire One met with the following Employers linked to T+H Opportunities this month: The O'Connor Group, New York Life, West Chester University, YMCA of Greater Brandywine, The Vanguard Group, SEI Investments Co., Spric LLC, STB Technology Solutions Inc., Korman Communities/AVE, The Guardian Life Insurance, Serrala, Brandywine Hospital.
- Hire One was represented at the following meetings: Hire One Task Force, Hire One Business Networking Event, SEI Board, i2n Board, ITAG Partnership and Networking.
- We promoted 3 events for employers and 2 events for job seekers this month.
- The Task Force met in March followed by a Business Networking event. AVE Malvern was our host.

**Chester County Workforce Development Board
Contractor Report
2018-2019**

Provider:	CCEDF
Contracted Program:	Business Education Partnership
Contract/Amendment Amount:	\$150,000
Contract Term:	07/01/2018-06/30/2019

Program Goals	Goal	Quarter 1			Quarter 2			Quarter 3			Quarter 4			PY 18 Total	Result
		Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
Number of youth participating in career awareness activities	1200			100			922	156	2	1630				2810	Goal Met
Number of high school counselors/teachers participating in workplace tours	30			13			53	7	1	21				95	Goal Met
Number of parents participating in career awareness activities	120			25			22	133		580				760	Goal Met
Number of partners actively involved in CCBEP planning and governance	10			1			3		16					20	Goal Met
Number of local employers participating in CCBEP activities	30			1			13		19	86				119	Goal Met
Number of career exploration events	6						13		1					14	Goal Met
Number of career exploration events with a parent component	3			1						3				4	Goal Met
Number of Youth Summits hosted	1								1					1	Goal Met
Number of career fairs and community events hosted for middle and high school youth	6			2			3	1		2				8	Goal Met
Number of STEM camps and workshops for elementary and middle school youth	15							2						2	Ongoing
Number of expansion activities for GETT	2									2				2	Goal Met

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Tracey Dougherty	tdougherty@chesco.org

CC:	
Samantha Brannen	sbrannen@chesco.org
Stephanie Smith	srsmith@chesco.org
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org

Narrative:

**Chester County Workforce Development Board
Contractor Report
2018-2019**

Provider:	CCEDF
Contracted Program:	Career Connections Academy
Contract/Amendment Amount:	\$50,000
Contract Term:	11/1/2018-6/30/2019

TANF Youth Program Goals	Goal	Quarter 2			Quarter 3			Quarter 4			PY 18 Total	Result
		Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
Number of New Enrollments	25		0	0	11	27	4				42	Goal Met
Credential Attainment Rate	25%		0	0	0	0	2				5%	Ongoing
Number of participants with improved knowledge healthcare and technology professional characteristics*	20%		0	0	0	0	0				0%	Ongoing
Number of participants who become motivated and inspired to gain more information about careers in healthcare and technology*	20%		0	0	0	0	0				0%	Ongoing
Number of participants who seek support from teacher, guidance counselor or other professional regarding college and career planning*	20%		0	0	0	0	0				0%	Ongoing
Number of participants who complete career exploratory presentations	30%		0	0	10	21	0				74%	Goal Met
Number of participants with a measurable skill gain of 20% or more in presentations and public speaking*	20%		0	0	0	0	0				0%	Ongoing
Employer Engagement	Goal	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	PY 18 Total	Result
Number of New Employers Engaged	N/A										0	

*As indicated by postsurvey and rubric results

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Stephanie Smith	srsmith@chesco.org
Tracey Dougherty	tdougherty@chesco.org
CC:	
Samantha Brannen	sbrannen@chesco.org
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org

Narrative:

Phoenixville program launch: January 14, 2019
Coatesville program launch: February 7, 2019

Students participated in a White Coat Ceremony to receive their personalized, embroidered white lab coat.

Students attended a Hershey Medical Center gall bladder surgery via live video feed.

**Chester County Workforce Development Board
Contractor Report
2018-2019**

Provider:	Young Men & Women In Charge
Contracted Program:	Academic and Workforce Development Activities
Contract/Amendment Amount:	\$25,000
Contract Term:	11/1/2018-6/30/2019

TANF Program Goals	Goal	Quarter 2			Quarter 3			Quarter 4			PY 18 Total	Result
		Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
Number of New TANF Scholar Enrollments	38		21	0	2	0	1				24	Ongoing
-----West Chester chapter	N/A		11	0	2	0	0				54%	
-----Coatesville chapter	N/A		10	0	0	0	1				46%	
Number of STEM exposure events	N/A		2	3	3	2	3				13	
Number of TANF Scholars in academic support programming	N/A		9	9	9	9	11				47	
-----West Chester chapter	N/A		5	4	3	3	4				40%	
-----Coatesville chapter	N/A		4	5	6	6	7				60%	
Number of TANF Scholars in job shadowing or internship experiences	N/A										0	
Employer Engagement	Goal	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	PY 18 Total	Result
Number of New Employers Engaged	N/A										0	

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Tracey Dougherty	tdougherty@chesco.org
CC:	
Stephanie Smith	srsmith@chesco.org
Samantha Brannen	sbrannen@chesco.org
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org

Referral Sources:
WCASD
CASD
Collegium Charter School

Narrative:

**Chester County Workforce Development Board
Contractor Report
2018-2019**

Provider:	The Garage
Contracted Program:	TANF Youth Development Programming
Contract/Amendment Amount:	\$40,160
Contract Term:	11/1/2018-6/30/2019

		Quarter 2			Quarter 3			Quarter 4					
TANF Youth Program Goals		Goal	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	PY 18 Total	Result
Number of New Enrollments in Year Round Program		35		5	0	5	5	1				16	Ongoing
Number of New Enrollments in Summer Program		10		0	0	0	0	0	0	0		0	Ongoing
Employer and Public Engagement		Goal	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	PY 18 Total	Result
Number of New Employers Engaged		N/A		0	0	0						0	

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Tracey Dougherty	tdougherty@chesco.org
CC:	
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org
Stephanie Smith	srsmith@chesco.org
Samantha Brannen	sbrannen@chesco.org

Narrative: (Success Story, Highlights, Things of Note, Volunteering/Community Service):

In March, The Garage provided services for students 16 days after school, which included daily tutoring and academic assistance and a daily educational enrichment activity. One new youth were enrolled in the program in February, putting total enrollment at 16 youth.

Students learned about Women's heritage month and participated in cooking, and workshops with Peoples Light and Theatre.

Community Service opportunities included Buddy Reading at Tick Tock Early Learning Center and Migrant Education, sorting supplies at Project CURE, and clean up at the Memorial Park in West Grove.

Sft. Ortiz presented to students about the Army National Guard and students toured Magistrate Judge Matthew Seavey's office and talked about he criminal justice system. Students also toured Delaware County Community College.

**Chester County Workforce Development Board
Contractor Report
2018-2019**

Provider:	Pathstone Corporation, Inc.
Contracted Program:	EARN
Contract/Amendment Amount:	\$100,000
Contract Term:	July 1, 2018- June 30, 2019

EARN	Goal	Quarter 1			Quarter 2			Quarter 3			Quarter 4			PY 18 Total	Result
		Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun		
Number of Carry-Overs	N/A	14												14	Ongoing
Number of New Enrollments	N/A	5	5	1	5	4	2	5	5	4				36	Ongoing
Number of Enrolled beyond 180 days	N/A	2	2	2	3	1	1	0	0	0				11	Ongoing
Number of Job Placements (Tier 1)	N/A	2	2	2	3	1	2	3	4	0				19	Ongoing
Number of Job Placements (Tier 2)	N/A	2	3	1	4	1	2	3	4	0				20	Ongoing
Number of Job Placements (Tier 3)	N/A	1	3	1	3	1	2	3	4	0				18	Ongoing
Number of Participants in Retention Phase	N/A	9	11	12	13	13	10	13	13	12				106	Ongoing
Number of Participants meeting 6 Month Retention	N/A	3	1	0	0	0	2	0	0	2				8	Ongoing
Number of Participants in Credentialing	N/A	2	2	3	1	1	2	0	0	9				20	Ongoing
Number of Referral Rejections	N/A	16	9	12	8	4	12	6	6	8				81	
Number of Terminations (positive, negative, and neutral closings)	N/A	5	2	2	1	3	3	2	2	4				24	
Average Hourly Rate	\$10.00	\$14.20	\$14.72	\$14.79	\$13.59	\$15.07	\$13.90	\$13.95	\$13.95	\$13.34				\$14.17	Goal Met
Number of Employers Engaged	N/A	2	3	6	2	2	5	3	3	1				27	Ongoing

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Samantha Brannen	sbrannen@chesco.org
CC:	
Tracey Dougherty	tdougherty@chesco.org
Stephanie Smith	srsmith@chesco.org
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org

Referrals:		
Wings for Success	Gaudenzia	
Family Services	Human Services	
ConnectPoint	Mirmont Treatment	
Holcomb	Child Guidance	
United Way	Domestic Violence	
Open Hearth	Valley Creek	

Narrative:

19 Enrolled
-12 Working
- 5 In-House
Community Service
School

- 1
- 1

**Chester County Workforce Development Board
Contractor Report
2018-2019**

Provider:	Pathstone Corporation, Inc
Contracted Program:	Work Ready/SNAP
Contract/Amendment Amount:	\$100,000
Contract Term:	October 1, 2018-September 30, 2019

Work Ready	Goal	Quarter 1			Quarter 2			Quarter 3			Quarter 4			PY 18 Total	Result
		Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept		
Number of Carry-Overs	N/A	6												6	Ongoing
Number of New Enrollments	N/A	8	3	4	1	0	2							18	Ongoing
Number of clients with a complete full family assessment within 5 days of enrollment	80%						2							100%	Goal Met
Percentage of Enrollments in Compliance		93%	100%	93%	98%	99%	100%							97%	
Number of clients who have completed full-family assessment and 4 case management meetings	80%						2							100%	Goal Met
Number of clients referred to barrier remediation within 30 days	80%						2							100%	Goal Met
Number of clients completing one activity before termination	80%						1							33%	Ongoing
WR Successful Outcomes (Transfer, SSI approval, Employment):	50%						2							100%	Goal Met
Number of Job Placements	N/A	1	2	2	6	0	0							11	Ongoing
Number of Retentions (met 4 weeks)	N/A	1	1	1	3	3	2							11	Ongoing
Number of Transfers to EARN or KEYS	N/A	0	0	0	1	0	0							1	Ongoing
Number of Terminations (negative or neutral closings)	N/A	2	3	4	0	1	1							11	
Number of Referral Rejections	N/A	13	11	13	6	9	7							59	
SNAP	Goal	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	PY 18 Total	Result
Number of Enrollments	N/A	0	0	0	0	0	0							0	Ongoing
Percentage of Enrollments in Compliance	75%	0	0	0	0	0	0							0%	Ongoing
Number of Job Placements	75%	0	0	0	0	0	0							0	#DIV/0!
Number of Terminations (closings)	N/A	0	0	0	0	0	0							0	
Number of Referral Rejections	N/A	0	0	0	0	0	0							0	
Number of Recruitment/Awareness Events	N/A	0	0	1	1	0	0							2	

Reports are Due by the 10th of Every Month

Submit all reports to the following email addresses:	
Jeannette Roman	jroman@chesco.org
Stephanie Smith	srsmith@chesco.org
Tracey Dougherty	tdougherty@chesco.org
Samantha Brannen	sbrannen@chesco.org
CC:	
Pat Bokovitz	pbokovitz@chesco.org
Dolores Colligan	dcolligan@chesco.org

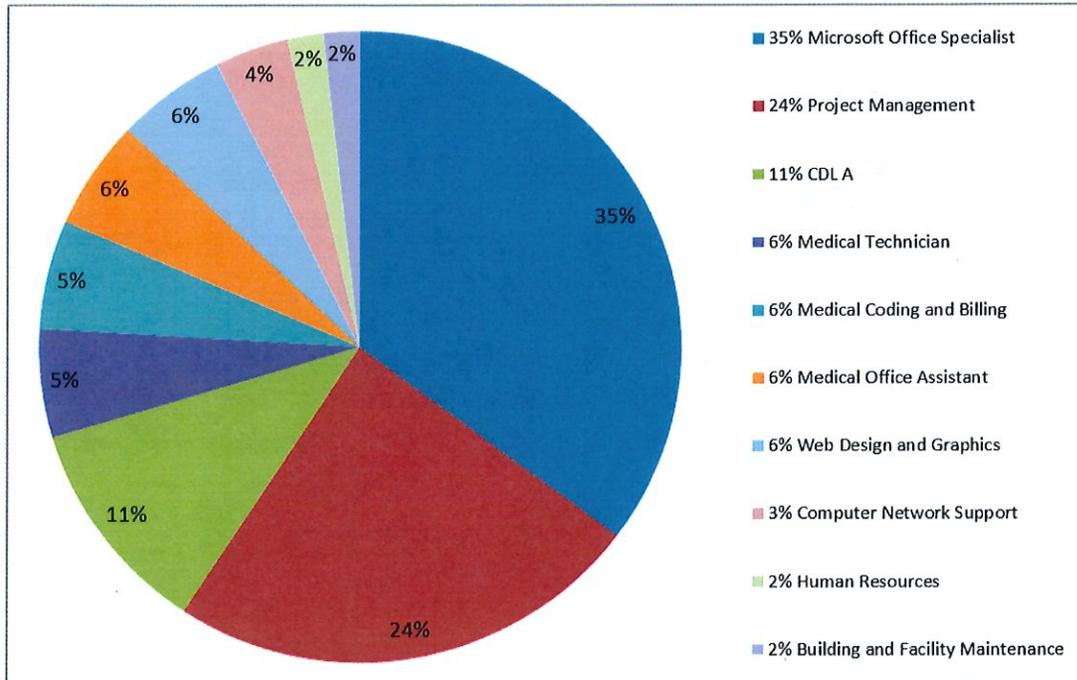
Barrier Remediation Referrals:	
Wings for Success	Gaudenzia
Family Services	Human Services
ConnectPoint	Mirmont Treatment
Holcomb	Child Guidance
United Way	Domestic Violence
Open Hearth	Valley Creek

Narrative:
3 Enrolled
- 1 Working
In-House
- 1 GED

Rapid Response Update

18-19 RAPID RESPONSE FUNDS

Since July 1, 2018, we have spent \$193,800 in Rapid Response funding on 54 individual training accounts for dislocated workers in Chester County. Our dislocated worker customers in Chester County have selected a variety of training programs from the eligible training provider list:



Microsoft Office Specialist has been the most popular selection, with 19 customers choosing to pursue this training. Project Management has been the second most popular choice, with 13 customers choosing these courses.

As of March 20, 2019, 19 of 54 dislocated workers have completed their trainings and obtained licenses or certifications. 35 dislocated workers remain active in their training programs. Of those that have completed their trainings, 11 have already obtained training related employment and are in retention.

The following breakdown shows the number of placements and average wages for each completed training program. The overall average wage for these dislocated workers is \$28.75.

Completed Program	Placements	Wage (Average)
Project Management	2	\$52.50
Web Design and Graphics Technology	2	\$29.90
Microsoft Office Specialist	5	\$24.10
CDL A	1	\$16.50
Medical Technican	1	\$14.50

The 8 customers that have completed training but have not yet been placed are receiving staff assisted job search services.

Additional Information



By Genesis HealthCare

PowerBack Rehabilitation in Exton, PA

Chester County Department of Community Development; EARN

Located in Exton, PA, PowerBack Rehabilitation, affiliated with Genesis HealthCare, is a rehabilitation facility conveniently located just two blocks from the PA CareerLink-Chester County. When PowerBack announced their plan to open the new facility in April 2018, staff at the CareerLink were quick to connect and plans were made to assist with onboarding their managerial and direct care staff. The enthusiasm and commitment for on-site partnerships with the EARN and Work Ready programs has made PowerBack a premier example of the strong working relationships with employers in Chester County. 12 EARN and Work Ready participants met with Ms. Georgia Marchionne, HR Manager at PowerBack and were hired to fill positions in nursing, direct care, housekeeping, and administration. All of these positions pay between \$10.50 and \$14.00 per hour and many are full time positions including medical benefits.

PowerBack has proven to be a great partner. When an EARN participant with previous administrative assistant experience applied for a receptionist position, she was disappointed to learn that it was already filled. But, Ms. Marchionne saw value in the participant's experience and ability to be trained and hired the participant as a bookkeeper. This was the participant's first formal exposure to accounting and the new role has helped the former TANF recipient to learn and develop new skills to further her career path.

Since the grand opening of the facility, the EARN and Work Ready programs have continued to work closely with Ms. Marchionne and her team and she is currently scheduled to participate in an employer panel. The event will provide participants with an opportunity to engage with employers and directly ask questions about the hiring process in a low risk-setting. She was quoted in a local paper saying, "I am excited to continue our partnership and would encourage other employers to partner with CareerLink as well."